



# Strategic Sourcing Services

Summary of Lab Supply Chain Solution Results

Financial and Clinical leadership from 50+ health systems averaged **15 to 25 percent savings** on laboratory expenses in three-year partnerships with Accumen's Supply Chain solutions.

## CHALLENGE

Health Systems have one challenge in common – rising costs. Additionally, many health systems do not have the required staffing, data, and expertise to stay ahead of the cost headwinds.

## APPROACH

Accumen Supply Chain has partnered with more than 50 health systems with a wide range of annual lab spend. Accumen helps our partner hospitals and health systems increase quality, solve problems, and drive down lab costs.

We partner with key lab stakeholders to:

- Accelerate and execute initiatives in the lab which will increase quality while removing supply and reference costs
- Deliver market intelligence based 100% on what we have been able to achieve and implement, that helps our partners make better and faster decisions
- Help labs achieve their strategic vision, long term goals, and cost savings budgets

## RESULTS

### HOW OUR PARTNERS BENEFITED

Average savings delivered to a sampling of our partners with an annual lab spend ranging from \$5M-\$100M.

Range of Spend	Annual Lab Spend	Partner Savings	Average Savings %
<b>\$5M - \$25M</b>	\$14M	\$2.6M	<b>18%</b>
	\$21M	\$6.2M	<b>30%</b>
	\$25M	\$4.6M	<b>18%</b>
<b>\$25M - \$50M</b>	\$25M	\$8.6M	<b>36%</b>
	\$28M	\$6.0M	<b>21%</b>
	\$43M	\$6.3M	<b>15%</b>
<b>\$50M - \$100M</b>	\$65M	\$8.6M	<b>13%</b>
	\$81M	\$13.8M	<b>15%</b>
	\$100M	\$21.5M	<b>21%</b>

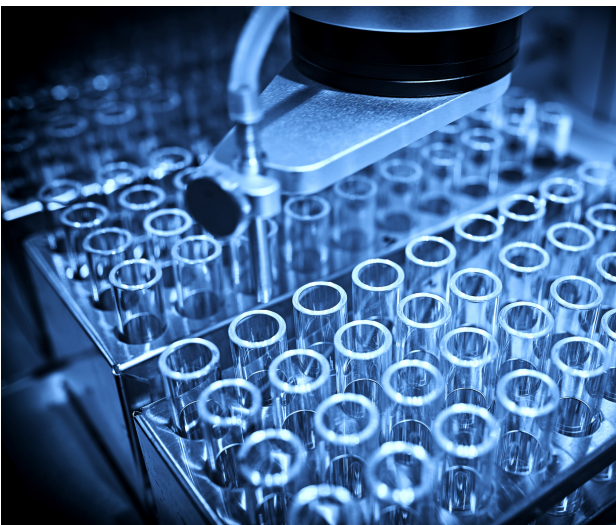
Accumen's Strategic Sourcing Team manages over **\$750M** in annual supply chain and reference spend across more than **500 hospitals** nationwide.

Contact the Leader in Laboratory Strategic Sourcing Services

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# About Accumen Inc.

Helping Healthcare Get Better, *Faster*™.

Accumen helps hospitals and health systems respond to current challenges and even thrive in today's unpredictable and ever-changing environment. With a focus on lab operations, clinical transformation, and 3D imaging post-processing, Accumen leverages technology-enabled consulting services to solve complex hospital and health system issues. Based in Scottsdale, AZ, with offices in Louisville, KY and Blue

Bell, PA, Accumen accelerates results for more than 1,000 US hospitals and health systems by providing expert resources, extensive operational and clinical data, as well as analytic technology.

## ACCUMEN®

Find out more at [ACCUMEN.com](https://www.ACCUMEN.com)

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