

# Why Lab Stewardship Management, & Why Now?

## An Urgent Need for a New Clinical Strategy



Selecting the right *test* for the right *patient* at the right *time*.

We are a nation dependent on laboratory testing. Because of the great advances in testing, the number of available ones has doubled to more than 3,500 over the past 20 years. Despite these advances, studies report **approximately 30% of tests are inappropriately ordered and do not contribute to patient care**. Inappropriate ordering consists of over and underutilization, mis-ordering, repeat testing, obsolete or clinically inferior tests, non-adherence to guidelines and opting for more expensive, yet clinically equivalent tests. Inappropriate testing is not only costly but negatively impacts patient safety and outcomes. On the other hand, when the right test is used, patients receive meaningful, accurate, and cost-effective results in a shorter amount of time. How can your organization decrease unnecessary testing, increase cost savings, and ultimately strengthen patient satisfaction?

### WHY CHOOSE ACCUMEN FOR LAB STEWARDSHIP?

Through strong executive alignment and our technology solution, our partnerships have:

- Driven more than \$2M in annualized cost savings
- Implemented 17 successful lab stewardship programs across the U.S.
- Avoided 100K unnecessary tests
- Reduced multiplex molecular inpatient testing by 80%
- Reduced daily outlier testing by 40%

### ACCUMEN'S APPROACH TO LAB STEWARDSHIP:



LESS is more



Laboratory testing can be hazardous



Laboratory tests are imperfect

- ▶▶ **Our Lab Stewardship programs demonstrate better patient care by effectively reducing medical error, improving patient safety and outcomes, and containing laboratory and hospital costs.** ◀◀

If you are seeking a lab stewardship program, contact Accumen to see how we can help your lab eliminate waste, reduce cost, and improve patient care.

 1-855-ACCUMEN

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 [ACCUMEN.com](http://ACCUMEN.com)

## ACCUMEN'S KEY DIFFERENTIATORS

The need for lab stewardship within hospital systems will continue to grow. To positively affect patient outcomes and achieve cost savings, forward-looking healthcare organizations must focus their attention on patient testing. Accumen continues to be an innovator in this space, bringing new tools, and technology into the services they provide to support Lab Stewardships' continued evolution.



### Robust Data Analytics

- Easily accessible and actionable data
- These analytics have been built out in Accumen's proprietary software



### Customized Lab Stewardship Playbooks

- One size does not fit all
- Ability to change tests, strategies, and education to fit the needs of health systems



### Industry Leading Expert Guidance

- Effective, clear, and trusted communication
- Strong, devoted team of experts



### Specific Built Software

- Real-time access to all targeted tests
- Monitoring of appropriate ordering behaviors



### Access to Key Partnerships

- More than just Accumen and our team of experts
- Access to these partnerships will be passed along

# ACCUMEN®

## About Accumen Inc.

Accumen is a technology enabled organization that partners with hospital, health system, commercial laboratory, and payer clients to provide strategic solutions and services that deliver sustainable performance improvements. Our offerings include lab and imaging transformation, consulting, supply chain optimization, lab outreach, 3D post-processing, patient blood management, test utilization, anemia management, and clinical data exchange. Accumen's offerings enable our clients to achieve and exceed their cost, quality, and service targets, as well as deliver excellent patient care through evidence-based data and clinical decision support capabilities.

**ACCUMEN** | Helping Healthcare Get Better, Faster  
Find out more at [ACCUMEN.com](https://www.accumen.com)

Disclaimer: Accumen has no authority, responsibility or liability with respect to any clinical decisions made by – or in connection with – a provider's laboratory, patient blood management, or other operations. Nothing herein and no aspect of any services provided by Accumen is intended – or shall be deemed – to subordinate, usurp or otherwise diminish any providers' sole authority and discretion with respect to all clinical decision-making for its patients.